

2020-2021 North Lake Tahoe Sales Schedule

DATE	TRADESHOW/EVENT	TEAM MEMBER	LOCATION
JULY 18-19 22	Australia Lights On Event Visit CA Roadshow	Sarah Winters Sarah Winters	Virtual Virtual
<u>AUGUST</u> 25-26	CVENT Connect	Greg/Bart	Virtual
<u>SEPTEMBER</u> 15 22 29-30	Tourism Cares Conference Conference Sales Meeting All Things Meetings	Sarah Winters Conference Team Greg Howey	Virtual Virtual Virtual
<u>OCTOBER</u> 14 19-21 20	Visit CA Travel Agent Roadshow Connect Conference Direct Industry Insights	Sarah Winters Greg/Bart/Sarah Sarah Winters	Virtual Virtual Virtual
<u>NOVEMBER</u> N/A			
DECEMBER 7-8 9-10 15-16 16-17	HPN Annual Partner Conference Visit CA Luxury Summit Expedia Conference CALSAE Seasonal Spectacular	Bart Peterson Sarah Winters Sarah Winters Greg Howey	Virtual Virtual Virtual Virtual
JANUARY 14	Conference Direct Industry Insights	TBD	Virtual
FEBRUARY 15-16	Visit California Outlook Forum	Sarah & Bart	Virtual
<u>MARCH</u> 2-4 16-18	Connect Cyber MPI Cascadia (Oregon/Washington)	Greg Howey Greg Howey	Virutal Virtual





<u>APRIL</u>			
6-7	Travel Agent Adventure Tradeshow	Bart Peterson	Virtual
12-15	Mountain Travel Symposium	Sarah Winters	Virtual
27-29	CalSAE Elevate	Greg Howey	Virtual
26-29	Virtually Yours NV Tradeshow	Sarah/Bart	Virtual
<u>MAY</u> 24-27	Connect West	Greg/Bart	Las Vegas
<u>JUNE</u> 28-30	HelmsBriscoe ABC	Greg Howey	Dallas, TX

2021-2022 North Lake Tahoe Sales Schedule

<u>JULY</u> TBD

<u>AUGUST</u>

TBD

All Madeland

SEPTEMBER

15-17	California Cup FAM
18-22	International Pow Wow (IPW)

Bart Peterson Bart Peterson Las Vegas, NV Las Vegas, NV

66

it's human **n**ature